

# 1X MRR



payout for first-time  
channel partners

## New Connections Mile-High Wins

Ascend to new heights with Summit Broadband's channel partners incentive offer.


Up To  
**\$5,000** payout\*

April 1<sup>st</sup> to June 30<sup>th</sup>, 2024  
Minimum 3+ year contracts  
New customers only

 Internet

 SD-WAN

 Voice

 Managed Wi-Fi

 Transport

 UCaaS

 Dark Fiber

 Cloud Connect

 LTE Wireless

[CLICK HERE TO LEARN MORE](#)

[summitbb.com/business/channel-partners](https://summitbb.com/business/channel-partners)

Promotion Period: Begins 4/1/2024 - 6/30/2024. This promotion is designed to drive new sales for first-time tech advisors. The 1x MRR Spiff Promotion will be paid upon the first paid customer invoice under the Summit Broadband Commission Policy. Eligible deals are for new customers with a minimum 3+ year agreement. Existing customers are not eligible. New Sales that require ICB (Individual Case Basis) discount approval will be subject to a reduced SPIFF payment and/or potentially no payout, based on the negotiated ICB pricing at the sole discretion of Summit Broadband. Maximum payout: \$5,000 per individual new sale order. The Promotion only applies to the commissionable MRR base from eligible Voice (UCaaS, traditional PRI), Transport (Wave, EVPL), SDWAN, LTE wireless, Internet, Dark Fiber, Managed WiFi, and Cloud Connect deals. Clawback provisions apply, aiming to prevent payment for canceled or non-delivered deals. This promotion cannot be combined with previous offers, and Summit Broadband reserves the right to alter terms without notice.